

MONTIE Workshop

» Future Solutions for Demand-Controlled Indoor Environment – New Sensor Technologies, Wireless Communication and Innovative HVAC Systems «

November 7th 2006, Espoo, Finland

The challenge of future HVAC installations

- facing a Paradigm Shift?



Jens Møller Jensen, Danfoss A/S







Trends in building construction

Drivers and their effects

Trends in HVAC

Focus and drivers

Future HVAC components and installations

Requirements? Perceptions? Solutions?

Wrap-up and Discussion



Jens Møller Jensen

Trends in Building Construction MONTIE Workshop



Drivers

- Socioeconomic factors
- Urge for individualisation
- Societal focus on energy and health: Building regulations
- User focus on convenience, well-being (and health)
- Commercial focus on cost and value for money

Effects

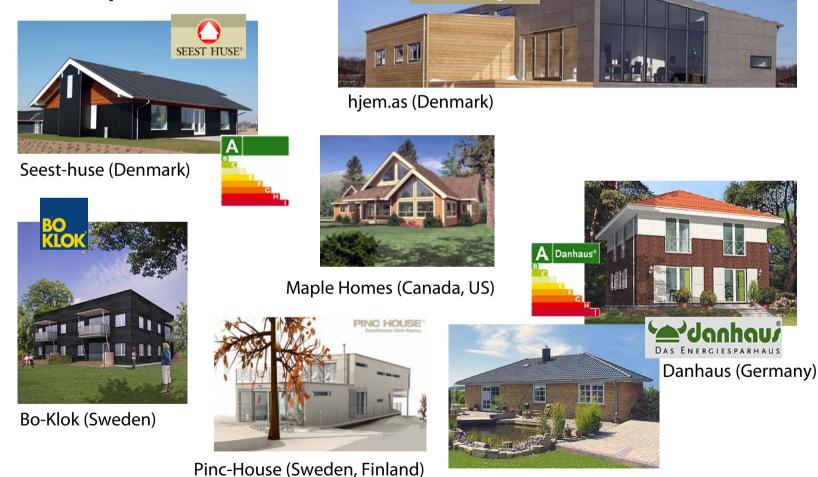
- **Modular** construction
- Pre-fab concepts
- Continous **customization** e.g. through **relocateable** elements
- Increased energy performance requirements
- Increased requirements on IEQ



Trends in Building Construction MONTIE Workshop



Modular pre-fab homes



hiem

Jens Møller Jensen

Trends in HVAC MONTLE Workshop



Focus

- Up-front cost
- Proprietary Functionality
- Energy consumption (and health impact IEQ)
- **Convenience** and ease-of-use
- **Solutions** heating, cooling and ventilation becoming commodity
- (Integration with other systems, e.g. windows, lighting)

Drivers

- Increased **energy performance** requirements (Building regulations)
- Focus on **cost** (and value for money) at **all levels**
- User focus on **convenience**, well-being, health and IEQ
- Increased user requirements on IEQ

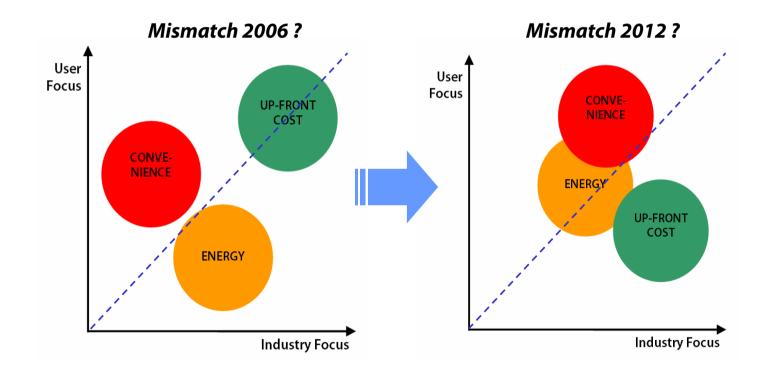


Trends in HVAC MONTLE Workshop



Priorities – User versus industry

- Do we have a mismatch of focus?





Future HVAC components and installations MONTIE Workshop



The increasing focus on

- energy consumption of buildings
- modular and standardized "fit & forget" solutions
- quality of **indoor climate**

poses a requirement for

- **better control** systems
- integrated systems for heating, cooling, ventilation (and safety, security, convenience...)
- integrated sensors for heating, cooling, ventilation (and safety, security, convenience...)
- new concepts of **modularized installations** and components to support pre-fab building construction



Future needs -



Building Management Systems MONTIE Workshop

Building Managent Systems

- True integrated systems solution thinking
- Modular installation concepts
- **Cooperation** with constructors
- **Standardized component** joints and interfaces
- Remote **connectivity**
- **Affordable sensors** integrated into HVAC/IAQ system components
- Long-life (10 yr+), low-power, communicating **multi-purpose sensors** preferably wireless
- Firm identification of **general markers** and levels for good indoor climate



Future needs -

Residential Systems MONTIE Workshop



Residential systems

- True integrated systems solution thinking
- Modular installation concepts
- **Cooperation** with constructors
- **Standardized component** joints and interfaces
- Remote **connectivity**
- **Easy-to-install** self-configuring HVAC/IAQ system components
- Affordable long-life (10 yr+), low-power, wireless multi-purpose sensors
- Firm identification of *very* general markers for good indoor climate
- **Documentation** of system effects and pay-back



Wrap-up



Future needs

- Integration for solutions rater than singular systems
- Modularization and standardization of components and systems
- Cooperation with constructors
- Well established *and effective* system **control strategies**
- More dedicated components (Low cost, Low power)
- Multi-purpuse, multi-function sensors and installation components
- **Full-range concepts –** commissioning + operation + service
- Mixed system operation concepts
- General component- and system **cross-brand communication and connectivity**
- Identification of general suitable climate markers and levels



Further Contact MONTIE Workshop



Danfoss A/S

www.danfoss.com Web:

Jens Møller Jensen

B.Sc, MMT, Exec.MBA Manager Technical Business Development Heating Division

E-mail: jensen@danfoss.com

Phone: +4573830000Cell: +45 5151 8549

Agents



